

Arroyo Roble Resort Referral Program Q & A

COMMONLY ASKED QUESTIONS

1. When does the Referral Program end?

December, 31, 2017. All referrals should be sent as soon as possible to give Sedona Timeshare Resales time to contact everyone. Purchase must close escrow BEFORE December 31, 2017 to qualify for \$200.00 referral fee credit to be applied to 2018 maintenance fee.

2. How many referrals can I submit?

Up to 10.

3. What happens if I have friends that purchase a total of 5 or more weeks?

For each week purchased, you will received a \$200.00 credit toward your 2018 maintenance fee, up to a MAXIMUM of \$800.00. Any credit due above that amount is forfeited.

4. What if I purchase another week interval. Do I get the credit?

Yes, as long as you qualify and meet the Terms and Conditions of the Arroyo Roble Resort Owner Referral Program.

5. Why is the resort doing this promotion?

In order for a resort to maintain a healthy and vibrant H.O.A. it is important that owners who need to sell their vacation are able to do so. We are fortunate that Arroyo Roble timeshare intervals have excellent appeal and continue to sell. However, with an aging population, we want to help our Owners to sell as quickly and at the best price as possible, which is beneficial for the selling owners AND the association. What better way than to provide our owners for taking the time to present the vacation lifestyle *they enjoy* to their friends and provide a big “thank you” gift for doing so!

6. Who can I call to see if my friends were contacted? Who is responsible for the administration of the Referral Program?

If you have questions, please contact Rod Goebel, owner/broker of Sedona Timeshare Resales and NOT resort staff; 928-282-0738.

As a completely independent real estate company who leases space in the resort recreation building, Rod Goebel is exclusively responsible for this program. The resort is simply assisting him with some clerical duties but is in no way affiliated

with, nor responsible for the program or Sedona Timeshare Resales (other than as Landlord).